Presentation Skills that Sell You and Your Ideas

Presented by

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Presentation Skills That Sell You and Your Ideas

- Arrive 30 to 45 minutes ________________________________.
- Deliver memorized ________________________________ statements.
- Make opening statement to an __________ in the room and involve audience.
- NEVER apologize for being: ________________________________.
- Speak on topics you know well and ________________________________ the speech.
- Maintain your position as the ________________________________.
- Power point is a ________________________________ not the expert.
- Be prepared to deliver the presentation without ________________________________.
- Provide a ________________________________.
- Plant and deliver making eye contact with ________________________________.
- Pause to avoid non-word sounds: ________________________________.
- Change the format every 6-8 minutes
  1. ________________________________  5. ________________________________
  2. ________________________________  6. ________________________________
  3. ________________________________  7. ________________________________
  4. ________________________________  8. ________________________________
- Be ________________________________. Be ________________________________. Be ________________________________.
- End on time and stay ________________________________.

FEAR = False Evidence Appearing Real

Danielle Turcola, President
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About the presenter . . .

Danielle Turcola is one of America’s top business coaches specializing in presence development, influence, and international protocol. She helps clients project a credible, memorable, and influential presence in five seconds.

She is founder and CEO of WHAT TO WEAR TO WORK, INC. and president of the consulting firm Professionalism International, Inc. Her world-class clients include McDonald’s, Deloitte, Ohio State Bar Association, KeyBank, General Electric, Diebold, FedEx Custom Critical, Dow Chemical Company, Case Western Reserve University, and The Golf Digest Companies.

PROGRAMS

- Influence Your Clients in 5 Seconds
- What to Wear to Work™
- Packaging Your Staff for Success
- Presentation Skills that Sell You and Your Ideas
- The Influential Leader: Confident, Competent and Credible
- Dining Etiquette and Business Entertaining
- Global Protocol for World-Class Organizations
- Executive Coaching

To engage Danielle’s services and for complete program descriptions, coaching services, articles, and etiquette assessments, visit www.AskDanielle.com or call 330.963.0011.

Ask Danielle about the web-based solution WHAT TO WEAR TO WORK that resolves dress code violations without face-to-face confrontation. It saves time and money and eliminates the on-going business dress confusion and chaos executives, managers and HR Directors deal with daily.